

LRP ADVISORY

LRP Advisory GmbH & Co. KG provides its clients with professional and pragmatic consulting services for acquisition, sale and financing of companies, real estate, energy projects and shipping or maritime projects. LRP Advisory offers reliable advice based on long experience in asset and corporate transactions as well as restructuring. Project management and interim management are also undertaken.

Peter Rieck and Jürgen H. Lange, Managing Directors, both have many years of expertise in banking and in business consulting.

Clients benefit from extensive expert knowledge, management experience and an excellent network in the sectors of real estate, shipping, renewable energy and finance.

FOCUS CREDIT OFFICE

The LRP Advisory Credit Office advises* in procuring capital for projects and companies, primarily in Germany, but also abroad. The client base comprises investors, family offices, project developers, companies and foundations. For each financing project various financing solutions are considered, for example, traditional bank loans, mezzanine financing, private equity and promissory notes. The Credit Office provides extensive expertise regarding industry and asset classes. Particularly interesting are projects in the real estate, renewable energy, shipping and corporate finance. The transaction volume is generally at least 3 million euro per project.

SERVICES

- ✓ Professional processing of relevant information for finance procurement.
- ✓ Optimal structuring of the funding.
- ✓ Market overview of financing appetite of banks and investors.
- ✓ Direct contact with decision-makers at banks and other investors.
- ✓ Identification of banks or other investors suitable for the project.
- ✓ Consideration of alternatives to pure bank loan financing.
- ✓ Procurement of financing offers.
- ✓ Comparison of various financing proposals.
- ✓ Optimization of structure and conditions.

BESPOKE SOLUTIONS

PLANNING

To successfully place the financing, optimal planning and preparation of the financing project is required.

We carry out the project appraisal and credit assessment. Taking full account of the enormously extensive regulatory requirements for banks, we recommend measures for optimizing the ratings and possibly the procurement of high-quality presentation materials.

We also optimize the structure of funding. This includes on the one hand the nature of the financing - Senior / Junior / Mezzanine Loan, Private Equity, promissory notes. Second, the configuration options, such as maturity, amortization, interest and funding options are also crucial.

At the end of the planning process are the comprehensive preparation of documents and the preparation of presentation materials.

IMPLEMENTATION

The process of approaching potential investors can only begin after verifying the suitability of the placement.

Our analysis of the market and the targeted approach to potential investors (inter alia banks, private equity investors, institutional investors) are crucial. We will then provide detailed advice on the term sheet.

Throughout the whole of the negotiation process with investors we provide advice and assistance and coordinate the entire implementation process until the conclusion of a financing contract with the agreed facilities.

* LRP Advisory does not provide tax or legal advice.